



“What appeals to me most about Entegra is their unwavering ability to provide quality products at a substantially reduced cost, much less than what we could negotiate ourselves.”

John Fechik

Consultant | Professional Transportation Partners

“From day one, I was impressed by the Entegra team. Professional and organized, they understand the unique needs of our locations and demonstrate their commitment to delivering the right solutions for us.”



Professional Transportation Partners (PTP) is a marketing and networking organization for independent truck stops and repair facilities across the United States. PTP’s mission is to assist independent truck stop and/or repair facility owners in operating a successful and profitable business by offering the best vendor programs with great pricing and marketing the network to the public.

What prompted your decision to seek the support of a Group Purchasing Organization (GPO)?

We have a group of 133 travel plazas and fuel stops — each with its own food operation and menu offerings — and one of our primary responsibilities is to reduce operating costs. We did not have the ability or buying power to negotiate contracts with manufacturers and needed a large procurement organization with a wide variety of quality food and supply products.

What concerns did you have about partnering with Entegra? What put your fears to rest?

Honestly, I was very impressed right from our initial meeting. Our prime distributor was Sysco, and Entegra had a significant number of food and supply products we needed in stock at the Sysco operating companies.

“I’m consistently impressed with Entegra’s Local and Direct Savings Program. The number of available specialty products and services continues to grow, and the savings realized has helped Professional Transportation Partners meet more of our strategic goals.”



About Entegra

Entegra boosts the performance of hospitality-driven businesses by helping them save on purchases and improve operations. As the largest food group purchasing organization in the world, we deliver the industry-specific savings solutions, digital tools, advisory services and corporate social responsibility support to help clients improve customer experiences — and achieve their goals.

How has your partnership with Entegra strengthened your business operations?

Year over year, Entegra continues to grow its offerings and service portfolio. In turn, we can offer our locations everything from foodservice products to uniform rentals, commercial gases, equipment and parts, office supplies and more, all at reduced cost with quality service.

Other than cost savings, what aspect of partnering with Entegra do you value most?

Entegra’s support. If an issue or concern arises with any of the companies we are using, Entegra will immediately work to rectify it.

It’s also worth mentioning that Entegra’s team is incredibly helpful. As a member of their Client Advisory Board, I have the opportunity to connect with Entegra and other purchasing professionals and suppliers, both virtually and in person throughout the year. I always walk away with valuable trends, insights and information to better serve those I do business with.



**Start strengthening your business operations:
call 1-866-ENTEGRAS today.**

 Entegra Procurement Services

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